



**Opening Remarks: Majid Igangula, PGD (GIS), TFH, Berlin, Germany, Igan's Computer Training Centre, FOSS Coach/trainer, FOSSFA Council Member, Mwanza Regional Chamber of Commerce, Industry and Agriculture (TCCIA)/Treasurer**

Fellow ICT experts, ladies and gentlemen Good morning.

Today the 13<sup>th</sup> of December 2010, we are here in Kakamega County, for this ICT @innovation training of trainers (TOT) programme. In this 21<sup>st</sup> century, it is right to say that Information and Communication Technologies (ICT) represent key elements for economic and social development in Sub-Saharan Africa in sectors such as education, administration and business development. However, the region seems to lack sustainable local ICT service providers, ICT-driven businesses, IT-experts, and innovation managers, particularly in the promising field of Free Libre Open Source Software (FLOSS). –and this is the reason you are here to be trained to be experts who can in turn train others and help reduce the digital divide-gap needs.

Despite all these shortcomings, We all know that after the summer must come spring. We have hope that Africa is readying herself for change and the fulcrum of that change is ICT. Therefore, we should all work hand in hand from the ICT experts to newbies from all sectors to make sure the change comes to pass so that we can move towards a just and sustainable ICT based society.

Ladies and gentlemen, with issues of software licenses hitting hard SMEs and bigger organizations alike, It is high time that we had a paradigm shift and business re-engineering and adopt the use of Free/Libre Open Source Software (FLOSS) as a key technology to drive innovation, add local value and foster development-oriented and affordable ICT applications. This will greatly help in the improvement of regional networking and strengthening of consulting capacities of ICT associations and training institutions as well as of other relevant change agents as a key vehicle of the programme.

Therefore, as we ready ourselves for this great training, we should have open minds that are willing to create a development impact through knowledge and ICT-related initiatives.

I do hope that after this FOSS Business Models for Kenya's Vision 2030, You will very much be enlightened on FLOSS Business Models and concepts that will significantly help to free your ICT business.

On this note, I wish to declare the FOSS Business Models for Kenya's Vision 2030 Training of Trainers (TOT) officially Open.

Thank you all and welcome-Let us all have A FLOSS week ahead!

